# **MyRate Commercial Energy Solutions**



Consulting Sales Professionals Specialized Engineering Energy Audits Rebate Submissions

Providing your business with the expertise and solutions for all your energy needs



#### **MyRate Commercial Energy Solutions**

- Hydro and Nat Gas Hedging
- Combined Heat and Power
- Prime Generation
- HVAC
- LED Retrofits
- Power Factor Corrections
- Battery Back-up & Peak Shaving.
- Maintenance Agreements
- Rebate applications
- Energy Audits
- Engineering studies



# Why Choose MyRate and its Team?

- We deliver solutions tailor made to your individual Energy needs.
- Highly trained and experienced team of certified technicians.
- Energy Management Experts and Engineers.
- Customized Energy Management Solutions that are realistic.
- Cost efficient and sustainable.
- Comprehensive and Standard HVAC Maintenance Agreements.
- Complete Building Retrofits with our own dedicated construction teams.
- Energy Audits- Ashrae Level 1, 2 & 3.
- Building Automation Systems (We will only install Non-Proprietary Systems).
- We ensure your facility is placed on the right path of energy efficiency and sustainability.
- Power Factor % Increase.
- LED Retrofits.
- Financing OR,
- No down payments, No interest, No out of pocket.
- Guaranteed savings!!!



"The RIGHT unit, installed the RIGHT way, for the RIGHT reasons".

## **Guaranteed Savings**

#### CUSTOM SOLUTIONS

Reducing energy expenses and increasing sustainable performance has become a core strategy for facility owners, operators and managers across all sectors of the economy. These organizations need qualified partners who can help them plan, develop, implement and manage a full range of energy efficiency solutions.

#### MyRate Value

We offer a unique proposition for cogeneration that our competitors cannot match - an insurance-backed, guaranteed savings contract to your company. We are willing to take on the risk so your corporation does not have to. Best of all, our solution is non-debt, and requires no borrowing bylaw. The new equipment will also fulfill the requirements of replacing a costly reserve fund item, the emergency generator system. This improves the standing of your reserve fund study from the very first day of project commissioning.

#### Real Benefits. Real Savings.

Up to 100,000 hours of bulb life means you'll rarely have to think about them again, and that equals real savings on maintenance expenses, without the need of replacing bulbs for the next 12 years! On average, it costs \$150 to change a single high-bay bulb.

#### **Financing Options**

The financial savings from switching to energy efficient LED lighting will offset the retrofitting cost in less than 2 years! Still not aligned with your annual budget? Our simple financing options will allow you to reduce your operating costs with no cash up front as your payments are outweighed by immediate monthly savings!

# **Cogeneration/CHP**

- CHP is an energy efficient technology.
- Generate electricity and capture the heat that would otherwise be wasted to provide useful thermal energy.



- Use for space heating, cooling, domestic hot water and industrial processes.
- Nearly two-thirds of the energy used by conventional electricity generation is wasted in the form of heat discharged to the atmosphere.
- CHP can achieve efficiencies of over 80 percent, compared to 50 percent for typical technologies (i.e., conventional electricity generation and an on-site boiler).

# **LED Lighting Upgrades**

 RPM's lighting team is North America's premier distributor in industrial LED Energy Management Projects.



- We have a vast inventory of state-of-the art lighting systems.
- Very few take the time to think about how much it really costs them to use outdated lighting.
- Businesses are facing significant increases in electrical costs.
- Our clients have the peace of mind knowing that our product line is Energy Star and DLC approved.
- Highest ROI and paybacks possible.

Step by step, we will walk you through how you can dramatically lower energy consumption by improving lighting levels, reduce expenses, eliminate maintenance and maximize on any available government rebates & project funding with a simple turnkey solution that will allow you to focus on what really matters—your business!

#### **Power Factor:**

Power factor is the measure of how effectively equipment converts electric current into useful power output, such as light, heat or mechanical motion. Power factor matters because it can cost your business money. A low power factor means your business is drawing significantly more power than it is actually using. This results in additional charges on your electricity bill and increases the amount of energy demanded from the power grid. To improve a low power factor, businesses can install power factor correction capacitators or harmonic filters.

MyRate and its team is able to actively reduce electric bill power factor penalties. This means any additional charges being paid to the utility company for having a power factor of below 0.95 can be reduced significantly after the installation of PACS.



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1510 Merivale, Road Ottawa, Ontario, K2G 3J6

Pierre Malette Senior Energy Consultant Cell# 613-799-9053 Fax# 613-435-5430 Email: pmalette@myratecommercial.com

> "Every day we are paying more for energy than we should due to poor insulation, inefficient lights, appliances, and heating and cooling equipment - money we could save by investing in energy efficiency."