

MAHMUT DEMIRDEN

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PROFESSIONAL SUMMARY

Valuable experience on project management and coordination with government and private stakeholders on multi-million construction projects in international market. Cooperation with respectable contractors on infrastructure and commercial projects. Valuable experience and theoretical, technical, on-site know-how on concrete formwork and scaffolding systems. Knowledgeable on various areas such as sales, logistics, manufacturing, and accounting.

WORK EXPERIENCE

Sales Engineer – Formwork&Shoring Department - [SGB by BrandSafway](#) 10/2019 – 10/2020

Doha/Qatar

- Collaborated with design team to find and develop competitive solutions for proposals using my technical experience.
- As a sales team member, made possibility and revenue forecasts for future opportunities using Salesforce software.
- Took over several ongoing projects with notable customers ([CHEC](#), [CCC](#)) from my manager, coordinated with stakeholders for continuous cooperation and managed to satisfy expectations although unexpected difficulties due to pandemic.
- Initiated contracts with various projects and created revenue although pandemic. ([Al Meshaf Mall](#), [Seef Lusail Development](#), [Duhail Intersection & Al Gharrafa Street Development](#), [Hamad International Airport Expansion](#))
- Managed logistics, accounting, and design teams to achieve the best quality of service for customers and successful completion of projects.

Technical Office Engineer – [TMS Formwork & Scaffolding Systems](#) 04/2017 – 04/2019

Doha/Qatar

- As a structural design engineer, designed special formwork and scaffolding systems using and modifying standard components from current country stock.
- Prepared and controlled calculation reports, method statements, shop drawings and material quantity lists for various multi-million construction projects ([Thumama Stadium](#), [Lusail Stadium](#), [Al-Khor Expressway](#), [Msheireb Downtown](#) etc.)
- As a lead engineer, scheduled the weekly and daily plans of technical office team and site supervisors.
- As a technical sales consultant, collaborated with the sales team in proposal, initiation, and progress meetings with customers.
- Coordinated the preparation of numerous technical proposal packages for infrastructure and commercial construction projects according to customers' requirements.

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Steel Structure Design Engineer – Gelisim Construction Project Co.

Istanbul/Turkey, 12/2016 – 02/2017

- Steel structure design of a four-story office building in “We Halic Gop Housing Project” using ETABS and Tekla Structures.

Intern Civil Engineer – Istanbul Metropolitan Municipality Transportation Co.

Istanbul/Turkey, 06/2016 – 08/2016

- Assisting the engineers on management and control works at Seyrantepe Region Operations Division.

Intern Civil Engineer – Hyundai Engineering & Construction Co. Ltd.

Istanbul/Turkey, 06/2014 – 08/2014

- Assisting the engineers on document control, site coordination and management at [Third Bosphorus Bridge Project](#).

EDUCATION

[Project Management - Graduate Certificate](#)

Algonquin College, Ottawa, Ontario, Canada
05/2021 – Present

[Civil Engineering - Bachelor's Degree](#)

Yildiz Technical University, Istanbul, Turkey
09/2010 – 09/2016

PROFESSIONAL SKILLS

Project Management
Earned Value Analysis
Construction Management
Customer Management
Business Development
Technical Office Management
Communication
Concrete Formwork & Scaffolding Solutions

CERTIFICATIONS

[BIM: from sketch to digital twin \(Revit\)](#)

Peter The Great St Petersburg Polytechnic University, Online
March, 2021

[Planning and Cost Control with Primavera P6](#)

Tolgahan Ozkan, PMP, PMI-SP, Instructor & Udemy, Online
August, 2020

TOEFL IBT (Score: 102/120)

ETS, Online
January, 2021

TECHNICAL SKILLS

Microsoft Office
AutoCAD
Microsoft Project
Primavera
Revit
Navisworks
SAP2000
ETABS
Tekla Structures
Hilti Profis