

## **Sales & Business Development**

TH Employment Solutions is searching for a qualified Sales & Business Development candidate.

### Job Description/ Requirements

You are a seasoned sales professional with a hunter mentality. You are skilled at generating your own leads through cold calling, blitzing, research, networking, and driving sales results your territory.

-You are tenacious. Our sales cycle can be on the longer side, so you have to be willing to work accounts until the client has a need.

-You enjoy building relationships and creating a bond and rapport with clients.

-You are Customer Centric

-You have exceptional time management skills. Account Managers enjoy a great sense of autonomy. In order to be successful, you must organize and balance your activities appropriately (prospecting, selling, and account management) to create results.

-You have a “yes” approach to customer service. You have computer skills to learn and use industry tools and programs.

Apply now <https://transport-help.com/job/sales-business-development-2/> or send your resume to [cclark@tpsgroup.ca](mailto:cclark@tpsgroup.ca).