

## **Project Manager**

Full-time Regular

Ottawa, ON,

**E.H. Price**, a division of **Price Industries Limited**, North America's leading manufacturer and distributor of air distribution products ([www.priceindustries.com](http://www.priceindustries.com)) is a dynamic, progressive, and innovative organization looking for new talent to join our sales team. The successful candidate will be charged with maintaining, growing, and driving our exciting line of products.

We offer a competitive salary, excellent benefits, and the opportunity to build a career at one of Canada's leading companies.

### **What We Offer:**

Health and Dental - Employees and their families enjoy flexible benefits options covering an extensive list of medical and dental expenses and services.

Life and Disability - You will be provided with life insurance in a multiple of your salary with an option to purchase additional coverage.

Employee and Family Assistance Program (EFAP) - You and your family will have free access to consultation and support for your mental, emotional and financial well-being.

Pension Matching Program - Invest in your future with each pay cheque through our Defined Contribution Pension Plan and we will match your contribution (up to 3% of your salary).

EQ Care® - You and your family will have free access to speak with a doctor by phone or app from wherever you are.

Pocketpills – You and your family will have free access to Canada's first Digital Pharmacy, Pocketpills enables you to call, text or email the pharmacy care team from wherever you are. You will enjoy free delivery of your prescriptions and vitamins straight to your home.

Gym Subsidy Program- Employees are eligible for a gym membership reimbursement of up to \$240 per year, this includes Fitness related App's.

### **Ottawa Project Manager**

The basic function of the Project Manager is to facilitate the optimization, application and ordering of all EH Price products. To provide accurate and timely support, to all stakeholders in the HVAC industry. For this specific position the candidate must have a thorough understanding of mechanical systems to be able to make optimal selections, and designs of our partner's products.

### **The successful candidate's responsibilities will include:**

*The following are the principal duties of the Project Manager*

Develop and maintain relationships with all industry stakeholders (Engineers, Architects, Contractors, Developers, Owners etc.)

Control the project fulfillment process in accordance with company goals and objectives.

This will include:

- Be able to identify and maximize opportunity.

- Product submittals drawings.
- Review and interpret equipment schedules, drawings and specifications.
- Identify discrepancies between contract documents, our quote, and the project requirements.
- Process orders expeditiously following the approval process and relay estimated delivery information to the customer.
- Carry out product selections to best suit the application at time of construction.
- Prepare quotations for any changes during the fulfillment process in collaboration with our customer.

Self-educate, and attend manufacturer's factory / training visits, to ensure you are constantly up to date on the latest product developments and software tools. (Some travel will be involved).

Understand, and remain current with, both industry and local codes, regulations, and market trends, to ensure compliance.

Service the contracting community in an accurate and timely manner.

Maintain an understanding of our competitor's product offering.

Visiting job sites as and when on-site challenges present themselves.

Work as part of a team, cultivating strong customer relationships remains a priority, involving exceptional service and a Customer First approach. Active participation in customer events, including open houses and sporting events, further enhances business connections.

Perform other duties assigned by your manager.

#### **The ideal candidate for this position will have:**

A minimum of 5 years' experience in an HVAC equipment related field.

A valid passport and ability to travel to the US for product training is required.

Professional Engineering Degree or a Diploma in Engineering Technology are an asset.

Working Knowledge of Microsoft suite of products.

Knowledge of Bluebeam is a strong asset.

Understanding of how to read & interpret construction drawings.

Positive attitude, exemplary attendance, ethical business practices, and a reliable team member.

Should this excellent opportunity interest you, please submit your resume, including salary expectations.

Price Industries Limited hires based on merit and is strongly committed to equity and diversity. We welcome applications from all qualified candidates, including all genders, Indigenous peoples, persons with disabilities, members of visible minorities, individuals of diverse gender and sexual orientation and all groups protected by the Human Rights Code. We are happy to provide reasonable accommodation throughout the selection process and while working at Price. If you require support applying online because you are a person with a disability, please contact us at [HR@priceindustries.com](mailto:HR@priceindustries.com).

Please find this posting at <https://www.priceindustries.com/corporate/careers> or email [moniqued@priceindustries.com](mailto:moniqued@priceindustries.com)

We appreciate the interest shown by all applicants, however only those being considered for an interview will be contacted.